



# CURRICULUM VITAE

Gilles CASTAN • July 2017

First name LAST NAME : Gilles CASTAN

Nationality: French

Current position: *Head of Contract Management Service*

Date of birth: 18/07/1963

Years of experience: 28

## EDUCATION

**Year-Year: 1987-1988**

School/university: Paris 2

Certificate/diploma: M2

Programme: Intellectual and Industrial Property Law

**YEAR-YEAR: 1985-1986**

School/university: Paris 5

Certificate/diploma: M2

Programme (e.g. major/minor): International Business Lawyer (major: international contracts, tax and litigation, comparative and English law)

## SAFETY AND ADDITIONAL TRAINING

**Year-Year: 2011-2012**

Organisation: Syntec/Fidic

Programme: Fidic accredited Adjudicator

**Year: 1999**

Organisation: Thomson-CSF University

Programme: Integrated management of bid & programs; Planning bid & programs; Monitoring bid & programs; Contract Management; Risks & opportunities management; Configuration management.

## PROFESSIONAL AFFILIATIONS

Syntec Engineering

## SOFTWARE

Microsoft Pack office

## KEY QUALIFICATIONS

**Years of professional experience: 28 (after diploma obtained)**

15 years in the transport field

years in the current position: 6

years of international experience: 1

### Presentation

Gilles CASTAN has been working 10 years as contract and litigation lawyer, 12 years as lawyer, contract/commercial manager, risk manager and purchaser and 6

years as Contract/Commercial Manager within SYSTRA's Project Management Directory. He has been in the positions of employer, employer's agency, employer's consultant, contract administrator or contractor. He has been involved in transportation systems (of all modes) and infrastructures, industrial processes and buildings. He is SYSTRA's leading contracting authority for domestic and international contracts with a specific expertise for contracts developed by FIDIC and by International Funding Institutions. As such, he provides upon request with a back-up office to the Bid Managers and to the Project Managers.

## LANGUAGES

	READ	SPOKEN	WRITTEN
French	5	5	5
English	4	4	4
Spanish	2	2	2
Add other			
5-1 in decreasing order of proficiency			
5 Mother language - 4-Excellent - 3 Advanced - 2 Intermediate - 1 Beginner			

## PROFESSIONAL EXPERIENCE

From March 2011	<b>SYSTRA</b> <b>Direction of Operations / Project Management Directorate / Project Management Office Department / Contract Management Service</b> <b>Head of the Contract Management Service</b>
<b>Transversal activities</b>	<ul style="list-style-type: none"> <li>• Co-drafter of the Baseline's Procedures concerning the start-up of the project, the execution of the project and the closure of the project to be applied in the SYSTRA's Group.</li> <li>• Creation of the Contract Management Baseline to be applied in the SYSTRA's Group.</li> <li>• Expert referent for work, equipment and service Contracts in the context of French public purchase contracts, private standard contracts, MDB and FIDIC contract.</li> <li>• Expert referent in Configuration Management rules to be implement into Projects.</li> <li>• Head office backup support to the contract, risk, change and claim management activities.</li> <li>• In-house trainer on a weekly basis on Project Management under French Public Conditions of Contract and under FIDIC Conditions of Contract.</li> <li>• Sometime outside lecturer (Cambridge Summer University of International Construction Law, FIDIC International Users Conference, Forhom International)</li> <li>• Creation of the model forms of contracts dedicated to the Legal Direction.</li> </ul>
<b>Projects</b>	
From June 2017 To July 2017	<b>Project : Metro of Cairo, line 3 phase 4</b> Client / Employer: Egyptian National Railways International funding Institution: World Bank Contractor through a turnkey contract concerning modernization of signalling systems for liaison Cairo / Alexandria for 70,5 M € + 310 M EGP SYSTRA's Position: Contract administrator (Project Manager) Position of Gilles Castan : Instruction of 10 claims from the Contractor for 14 M € direct costs + 6 M € of indirect costs + 15 months of extension of time. Critical analysis of the Contractor's Claim as regard to the contractual provisions and proposal of amicable settlement for 0€ direct and indirect costs + extension of time 7 months (accepted by the

<p>From November 2016 To April 2017</p>	<p>parties). Off-site mission. SYSTRA's contact : Frédéric Piquier.</p> <p><b>Project: Construction of 3,325km of new dedicated high axle load freight line divided in two corridors (India): electrified line (2x25kV AC – 50Hz), to handle 25 ton axle load initially and 32.5 ton axle load eventually and longer trains up to 1,500m and to enable operating at a maximum speed of 100km/h.</b></p> <p>Employer: Dedicated Freight Corridor Corporation of India Ltd. International funding Institution: World Bank Bid for SYSTRA's position: Project Management Consultancy Services / FIDIC Contract Administrator <b>for the Khurja Pilkhani Section</b> undertaken through two FIDIC Contracts: a Construction contract dedicated to Civil, Structure and Track and a Design-Build Contract dedicated to Systems (Signalling, Telecommunication &amp; Electrical). Duration: 68 Months (Construction: 44 Month + DLP: 24 Months) Contract awarded to SYSTRA: 9 M€ Gilles Castan's position within the Bid Team: in charge with drafting the work methodology and the work plan to be part of the Form Tech-4 Description. Off-site mission. SYSTRA's contact: Mrs Sarah Madjedi.</p>
<p>From June 2016 To August 2016</p>	<p><b>Project: Metro of Mumbai (India), line 7</b></p> <p>Client / Employer: Mumbai Metropolitan Region Development authority. Bid for position: Project Management Consultancy Services to administrate and coordinate the execution of 20 several contracts under FIDIC Design-Build Conditions. Contract not awarded to SYSTRA India. Gilles Castan's position within the Bid Team: in charge with drafting the standard form of Contractor's monthly report and the methodology of contract and change management. Off-site mission. SYSTRA's contact: Mrs Sarah Madjedi</p>
<p>From October 2015 To November 2015</p>	<p><b>Project: 9.76 km Ganga Bridge (India)</b></p> <p>Client / Employer: Bihar state road development Corporation Limited International funding Institution: Asian Development Bank Bid for position: Project Management Consulting Services / FIDIC Contract administrator (Overall project management + Social safeguard Implementation &amp; monitoring + Environmental monitoring + Road safety + Authority engineering Services). Duration : 48 months of construction and 60 months of maintenance. Contract awarded to SYSTRA: 14 million €. Gilles Castan's position within the Bid Team: in charge with drafting Form Tech-4 Description of approach, methodology and work plan. Off-site mission. SYSTRA's contact: Mrs Sarah Madjedi</p>
<p>From 2015 December To January 2016</p>	<p><b>Project: Construction of Single line Electrified (2X25 KV) Railway Track complete with Signaling &amp; Telecommunication system and related infrastructure for Sahnewal - Pilkhani section (175 Route Kms) of Eastern Dedicated Freight corridor Project-3 (India)</b></p> <p>Transportation mode: car and mini bus. Executive agency and Employer: Dedicated Freight Corridor Corporation of India International funding Institution: INR75Cr and World Bank. FIDIC conditions of contract. Bid for position: Project Management Consulting Services / FIDIC Contract administrator for two separate Contracts, one dedicated to civil works (structure and track), the other contract to the systems (signaling, telecommunication and electrical) for an accrued value of 312M €. Duration: 44 months construction and 24 months defect liability period. Contract awarded to SYSTRA: INR 75Cr Gilles Castan's position within the Bid Team: in charge with drafting Form Tech-4 Description of approach, methodology and work plan. Off-site mission. SYSTRA's contact: Mrs Sarah Madjedi.</p>
<p>From January 2012 To February 2016</p>	<p><b>Project: King Abdullah Financial District Monorail (Riyadh, Saudi Arabia).</b></p> <p>Client / Employer: Rayadah Investment Company Funding: In-house. Budget for the Contractor's Design Build phase: 224M US\$. SYSTRA's position: Employer's Representative in consortium with Hill International to administrate a Design Build Operate under FIDIC conditions of a monorail tramway around</p>

<p>from March 2015 To September 2015</p>	<p>the Financial District of Riyadh. Project suspended by the Employer in 2016. SYSTRA's budget: 21M€ at the time of suspension. Gilles Castan's position within the Project Team: Head office backup to the site supervision consultancy services and to contract and claim management analysis of the Contractor's claims. Off-site mission. SYSTRA's contact: Mr Xavier Gaveriaux.</p> <p><b>Project: Medina Metro rapid transit (Saudi Arabia)</b> Client / Employer: Madinah Metro Development Authority (MMDA) Funding: In-house. Preliminary design to prepare the Request for Proposals under FIDIC Conditions of Contract for all the Contracts dedicated to Medina's Metro within the SYSTRA-EGIS JV. Project suspended by the Employer (budget fees: 82 million SAR). Gilles Castan's position within the Project Team: Co-drafter of the industrial and procurement plan. Designer and drafter of the Master Structure of the Request for Tenders to be implemented into each Request for Tenders. Off-site mission. SYSTRA's contact: Mr Laurent Gougam.</p>
<p>From December 2014</p>	<p><b>Project: Awash-Weldiya / Haraguebeia 389 km Railway Project</b> Client / Employer: Ethiopian Raylway Corporation Funding: Loan from Turkey. SYSTRA's position: Project Management Consulting Services / FIDIC Contract administrator for an Engineering Procure Construct / Turnkey Contract of 1.800.000.000 US \$ value under FIDIC conditions to the Civil works and the systems. SYSTRA's budget: 80Mbirr + 15 M€. Gilles Castan's position within the Project Team Head office backup to the site supervision consultancy services and to contract and claim management analysis of the Contractor's claims. Off-site mission. SYSTRA's contact: Mr Jean-Yves Rouja.</p>
<p>From July 2014 To June 2016</p>	<p><b>Project: Jeddah Transportation Systems Program Reform (Saudi Arabia)</b> concerning Metro, Tramway, buses, Commuter rail, Marine ferries and Water Taxi, Modal interchange facilities, Obhur Creek Bridge, Park and Ride automated Multi Storey facilities. Budget of the works: 46B€ Client / Employer: Metro Jeddah Company Funding: In-house. SYSTRA's position: Preliminary Engineering Design (PED) Consultancy Services up to release of the Request for Proposals under FIDIC Conditions of Contract (Design &amp; Build or Design Build Operate Conditions of Contract) for all the Contracts dedicated to Jeddah's Transportation Systems. SYSTRA's budget: 46 M€. Gilles Castan's duties in the Project Team: Drafter of the Configuration Management Plan. Proposal of the proposition concerning the industrial and procurement policy of the Employer. Support to drafting of the Employer's requirements by taking into account the constraints of the General Conditions. Off-site mission. SYSTRA's contact: Mr Laurent Gougam.</p>
<p>From November 2012 To February 2014</p>	<p><b>Project: First section between Bangkok and Padang Besar for a high speed services between Bangkok and Hua-Hin, long of 210 kilometers and including 6 stations (Thailand)</b> Client: OTE Ingénierie Funding: Asian Development Bank SYSTRA's position: Consulting Services for the Feasibility Study and Pre-Design up to release of the Request for Proposals under Design Build FIDIC Conditions of Contract for all the Contracts with transborder aspects of the 3 futures HSL in Thailand and their future connection to Malaysia and Singapore. Gilles Castan's duties in the Project Team: Proposition and implementation of the industrial and procurement policy. Drafting the Appendix to tender, the Particular Conditions and the Management Protocol). Support to drafting the Employer's requirements in consideration of the Particular and the general Conditions of Contract. Off-site mission. SYSTRA's contact: Mr Jean-Marc Galimont.</p>

From December 2012 To September 2014	<p><b>Transportation systems of Makkah (Saudi Arabia)</b> concerning Metro and buses. Client / Employer: Development Commission of Makkah and Al Masshaaer Funding: In-house SYSTRA's position: Preliminary Engineering Design (PED) Consultancy Services up to release of the Request for Proposals based on FIDIC Conditions of Contract (under Design &amp; Build or Design Build Operate Conditions of Contract) for all the Contracts dedicated to Makkah's Program. Budget of Works : 3 billion €. Gilles Castan's duties in the Project Team: Analysis of the contractual risks in the context of the procurement plan of the Employer; proposal of work packages allotment; support to drafting the Employer's requirements in consideration of the Particular and the General Conditions of Contract. Off-site mission. SYSTRA's contact: Mr Laurent Gougam.</p>
From October 2012 To April 2013	<p><b>Bid for PMC services for the Systems and Rolling Stock of Grand Paris Programme, Red line</b> Client / Employer: Gross Paris Company (Société du Grand Paris) Funding : In-House Bid for position: Project Management Consulting Services / Contract administrator under French Public Purchase Conditions (Phases: Preliminary design, design, procurement, works, testing, defect liability period). Forecasted duration: 18 years. Contract awarded to SYSTRA for 75 M€. Gilles Castan's position within the Bid Team: in charge with drafting the methodologies concerning life cycle cost, management of the product's life cycle and of the product's obsolescence, integrated logistic support, configuration management and procurement policy. Off-site mission. SYSTRA's contact: Mr Rémy Pasquer</p>
From March 2012 To May 2012	<p><b>Project: Preliminary studies for Grand Paris Programme</b> Client / Employer: Société du Grand Paris Funding : In-House Analysis of the different forms of projects (PPP v/s Design &amp; Build v/s Works only) through the contractual risks in the context of creating the Employer's procurement plan. In-site mission.</p>
From August 2012 To September 2012	<p><b>Project: Automation of Brussels metro (Belgium)</b> Client / Employer: MIVB-STIB Funding: In-house Automation of Brussels metro. Budget of Works : 650 million €. SYSTRA's position: Analysis multi-criteria of the risks of the Project before drafting the Request of Proposals. Gilles Castan's duties in the Project Team: Analysis of the contractual risks in the context of the Employer's procurement plan. In-site mission. SYSTRA's contact: Mr Eric Lupinacci.</p>
From January 2013 To May 2016	<p><b>Tramway of Alger (Algeria)</b> Client / Employer: Entreprise Métro d'Alger Funding: In-house. 400 million €. SYSTRA's position: Contract administrator from Design phase to end of Defect Liability period phase of a single turnkey contract for civil works, systems and rolling stock. Gilles Castan's duties in the Project Team: Head office backup to the management of the contractor's execution, variations and claims during the supervision, testing, taking-over and defect liability period. Off-site mission. SYSTRA's contact: Mr Bruno Bouras.</p>
From March 2011 To December 2012	<p><b>Metro of Alger (Algeria)</b> Client / Employer: Entreprise Métro d'Alger Funding: In-house. 600 million €. SYSTRA's position: Contract administrator from Design phase to end of Defect Liability period phase of a single turnkey contract for civil works, systems and rolling stock. Gilles Castan's duties in the Project Team: Head office backup to the management of the contractor's execution, variations and claims during the supervision, testing, taking-over and defect liability period. Off-site mission. SYSTRA's contact: Mr Bruno Bouras.</p>

<p>From March 2011 To July 2016</p>	<p><b>National railway line of 2.500 km (Saudi Arabia)</b>  Client / Employer: National Saudi Railways  Funding: In-house. 2,5 billion US \$.  SYSTRA's position: Project Management Consulting Services / Contract administrator of the 20 several FIDIC Contracts from Design phase to end of Defect Notification Period phase.  Gilles Castan's duties in the Project Team: Head office backup to the Contract Administrator of the contractor's execution of the works, variations and claims. Off-site mission. SYSTRA's contact: Mr Xavier Gavériaux.</p>
<p>From September 2008 To December 2010</p> <p><b>Transversal activities</b></p> <p><b>Projects</b></p>	<p><b>OGER INTERNATIONAL</b>  <b>Legal &amp; Contract Management Director</b>  <b>Construction Branch of Saudi OGER Group</b></p> <ul style="list-style-type: none"> <li>• General business law. Engineering, building, manufacturing and transportation contracts. PFI. IP transactions and licensing. Mergers &amp; Acquisitions. Creation and management of the in-house standard contracts, clauses books and integrated management process for contract management.</li> <li>• Drafting Requests for proposals in French public and private purchase contracts, International contracts, MDB or FIDIC contracts</li> <li>• Head office backup support in contract, risks and change management to propose, review, monitor and advise on the implementation of French public purchase contracts, standard contracts of OGER's Customers, MDB contracts and FIDIC contracts (White, Red, Pink, and Yellow Books).</li> <li>• Litigations of administrative, commercial or social nature.</li> <li>• Companies and project insurance policies.</li> <li>• In-house lecturer on monthly basis: <ul style="list-style-type: none"> <li>✓ "The basics to know of Law and of French Law to work for a French engineering company".</li> <li>✓ "The work contracts under FIDIC conditions".</li> </ul> </li> </ul>
<p>From September 2008 To December 2010</p>	<p><b>Jabal Omar, Makkah (Saudi Arabia) Design and build of 28 towers and of their associated infrastructures</b>  Client / Employer: Jabal Omar Development Company (JODC)  Funding: In-house.  OGER Group's position: Contractor under design and build under FIDIC Design Build Conditions of 14 towers and of their associated infrastructures, construction of 1.200 km2.  OGER Group's position: Contractor entrusted with the duty to design, build, test and guarantee under Fidic Conditions of Contract. 3000 million €.  Gilles Castan's duties in the Project Team: Manager of a team of 8 persons dedicated to contract administration (contract, change, cost, time, risk and claim management), located part in France and part in Saudi Arabia. Off-site mission.</p>
<p>From December 2008 To December 2009</p>	<p><b>King Abdullah University of Sciences and Technology Project (Jeddah, Saudi Arabia)</b>  Client / Employer: Aramco  Funding: In-house.  OGER Group's position: Contractor entrusted with the duty to design, build, test and guarantee in cost plus fees.  Gilles Castan's duties in the Project Team: Several purchases and specifically those dedicated to laboratory equipment (Budget : 1 billion €) under the oil &amp; gas purchase rules. Off-site mission.</p>
<p>From September 2008 To December 2010</p>	<p><b>Orléans hospital (France)</b>  Client / Employer: Centre Hospitalier Régional d'Orléans  Funding: In-house.  OGER Group's position: Engineer entrusted with the duty to design and to supervise the execution of the Works dedicated to the new hospital.</p>

	<p>Gilles Castan's duties in the Project Team: towards the Client, the Partners, the engineer's subcontractors and the work and equipment Contractors, entrusted with the duty to</p> <ul style="list-style-type: none"> <li>• Manage the contracts, risks, changes and configuration</li> <li>• Raise engineering's claim and to proceed to a critical analysis of the contractors' claim.</li> </ul> <p>Off-site mission.</p>
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From June 2006  
To June 2008

**COTEBA**

**Legal Director of COTEBA Développement** (take-over of Thales Engineering and Consulting activities for building, industry and transportation activities)  
**Deputy Legal Director of COTEBA Group**

**Transversal activities**

- General business law. Engineering, building and manufacturing contracts.
- Administrative and commercial litigations.
- Companies and project insurance policies.
- Change management.
- In-house lecturer on trimestral basis:
  - ✓ "The basics to know of Law and of French Law to work for a French engineering company".
  - ✓ "The French public purchase contract Code".

**Projects**

**Salsa program (France)**

Client / Employer: French Department of Defence

Funding: in-house.

Project: Detection and destruction of chemical and bacteriological threatens

Bid for position: Design & Build for a chemical industrial process and plant (budget: 15 M €)

Gilles Castan's duties in the Bid Team: in charge with analysing the risks of the Request for Proposal and proposing a risk action plan in the bid phase towards the client and the subcontractors, including by conducting negotiations and drafting counter-proposals.  
Off-site mission.

**Orléans hospital (France)**

Client / Employer: Centre Hospitalier Régional d'Orléans

Funding: In-house.

COTEBA Group's position: Engineer entrusted with the duty to design and to supervise the execution of the Works dedicated to the new hospital.

Gilles Castan's duties in the Project Team: Contract manager dedicated to the relationships to the Customer, the Partners, the engineer's subcontractors and the work and equipment Contractors on behalf of COTEBA. Contract, risk, change and configuration management. Creation of the engineering's claim and analysis of the work and equipment contractors' claim. Off-site mission.



From May 1995  
To May 2006

**THALES Group (formerly Thomson-CSF)**  
**THALES ENGINEERING&CONSULTING (formerly SODETEG and SRTI System)**  
Lawyer, Contract manager and Purchaser

**Transversal activities**

- General business law. Engineering, building, manufacturing and transportation contracts. IP transactions and licensing. Property and facility management.
- Contract, claims, risks & opportunities, configuration and purchase management on turnkey and/or risky business.
- Work, Equipement & Services Contracts:
  - ✓ Drafting Requests for Proposals under French (public and private contexts), MDB and FIDIC Contracts for Work, Equipement & Services
  - ✓ Contract, risks, change, configuration Management (back-office to propose, review, monitor and advise on the implementation of French public procurement contracts, in-house contracts and FIDIC contracts for the projects prepared in accordance with Employer's or MDB rules; assist, support and train stakeholders in contract and claim management issues).
- Company law. Mergers & Acquisitions. Project financing.
- Entities and projects audits. Change management. Creation of a data baseline for purchase contracts.
- Administrative, criminal, commercial, arbitration and tax litigations.
- Companies and project insurance policies.
- In-house lecturer on trimestral basis:
  - ✓ "The basics to know of Law and of French Law to work for a French engineering company".
  - ✓ "The French public purchase contract Code".

**Projects**

From February 1998  
To January 1999

**SOGELERG Ingénierie Taking-Over**

20M€, transaction completed on January 8<sup>th</sup>, 1999.

Gilles Castan's duties in the Purchase Team: Pre-acquisition audit, negotiation of the share purchase contract and drafting of the warranty of assets contract.

**Secoia Program**

Client / Employer: French Department of Defence

Funding: in-house.

Project: destruction of the chemical weapons shot and not exploded of the 1<sup>st</sup> world war.

From March 1999 to  
February 2003

Bid for position: Design, Build Operate for a chemical industrial process and plant (four years of procedure and negotiation).

then

Gilles Castan's position within the Bid Team: in charge with analysing the risks of the Request for Proposal and proposing a risk action plan in the bid phase towards the client and the subcontractors, including by conducting negotiations and drafting counter-proposals.

From March 2003 to  
February 2006

Contract awarded to Thales Engineering and Consulting (42 M€ for the design build phase)

Gilles Castan's position within the Project Team: Contract manager dedicated to the relationships to the Client, the Partners and the subcontractors. Contract, risk, change and configuration management. Off-site mission.

**Project: UTL Logistic Plant** for selection-handling-storing of products for mass distribution

Client / Employer: Norbert D'Entressengle Group

Funding: in-house.

From September 1999  
To March 2000

Bid for position: Contractor entrusted with the duty to design, build and guarantee an industrial process including associated management software systems on the basis of a turnkey contract. Another contractor is in charge of the building and civil works aspects.



<p>then From March 2000 To June 2002</p>	<p>Gilles Castan's position within the Bid Team: in charge with analysing the risks of the Request for Proposal and proposing a risk action plan in the bid phase towards the client and the subcontractors, including by conducting negotiations and drafting counter-proposals. Contract awarded for 62 M€ Gilles Castan's position within the Project Team: Contract manager dedicated to the relationships to the Client and the subcontractors. Contract, risk, change, configuration and claim management. In-site and off-site mission.</p>
<p>From September 1999 To March 2003</p>	<p><b>Stella</b> Client / Employer: French Department of Defence Contracting agency: French Atomic Agency Funding: in-house. Project: Industrial process dedicated to treatment of nuclear effluent from submarines of the French Navy. Bid for position: Design Build for an industrial process and plant (four years of procedure and negotiation).</p>
<p>From March 2003 To May 2006</p>	<p>Gilles Castan's position within the Bid Team: in charge with analysing the risks of the Request for Proposal and proposing a risk action plan in the bid phase towards the client and the subcontractors, including by conducting negotiations and drafting counter-proposals. Contract awarded (12 M€) Gilles Castan's position within the Project Team: Contract manager dedicated to the relationships to the Client and the subcontractors. Contract, risk, change, configuration and claim management. Off-site mission.</p>
<p>From December 1999 To June 2003</p>	<p><b>Project: Megajoule Laser (organisation of a micro atomic explosion)</b> Client / Employer: French Atomic Agency Funding: in-house. Bid for position: Design Build for an industrial process and plant (four years of procedure and negotiation) dedicated to the work package concerning supporting.</p>
<p>From June 2003 To May 2006</p>	<p>Gilles Castan's position within the Bid Team: in charge with analysing the risks of the Request for Proposal and proposing a risk action plan in the bid phase towards the client and the subcontractors, including by conducting negotiations and drafting counter-proposals. Contract awarded (40 M€)</p>
<p>From May 1995 To January 2001</p>	<p>Gilles Castan's position within the Project Team: Contract manager dedicated to the relationships to the Client and the subcontractors. Contract, risk, change, configuration and claim management. Off-site mission.</p>
	<p><b>Project: Creation of the Al Udeid Air Force Base (Kuwait)</b> Client / Employer: Department of Defence of Kuwait Funding: in-house. SODETEG's Contract: 50M€. SODETEG's position: Preliminary design and detailed design Consultancy Services up to release of the Request for Proposals based on FIDIC Conditions of Contract (Construction of works, 4<sup>th</sup> edition, 1987) then Project Management Consulting Services / Contract administrator of all the Contracts dedicated to the related project up to the end of the Defect Notification Period phase. Gilles Castan's duties in the Project Team: Head office backup to the Contract Administrator of the contractor's execution of the works, variations and claims. Off-site mission.</p>

From July 1989  
To August 1994

### **PRINTEMPS Group (now PINAULT PRINTEMPS REDOUTE Group) head office**

Deputy of the Executive Officer Deputy (From July 1989 to November 1991)  
Legal Department Officer (From December 1991 to August 1994)

#### **Transversal activities**

- Mergers & Acquisitions.
- Banking. Financing of entities in equity, liabilities and cash-flow. Project financing.
- General business law. Distribution contracts. Purchase contracts. Building contracts. IP management, transactions and licensing. Property and facility management.
- Commercial, arbitration and tax litigations.
- Internal and external audits.

#### **Business references:**

- Last block of control take-over without public purchase procedure on Empire Stores (LSE quotation) in 1989
- Sale of Euromarché in 1991 (400 M€)
- Acquisition of Conforama in 1991 (190 M€)
- Merger Pinault with Printemps in 1992
- Sale of Discol (20 M€) and of Armand Thierry (25 M€) in 1993
- Merger Pinault-Printemps with Redoute in 1994
- Building promotion at Clichy in 1991 (62 M€ of works)
- Sale of Printemps buildings for Eole Station in 1992 (250 M€).

From January 1989  
To June 1989

### **Mc Kenna & Co (now Cameron Mc Kenna)**

Associate in a solicitor's law firm in London (England)  
Member of the "Intellectual Property" and "Competition Law" groups

Under the laws of England and Wales and of European Union:

- Intellectual property and distribution agreements.
- Intellectual property and competition consulting.
- Litigations on free movement of goods and free competition for products covered by intellectual property.

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## **PUBLICATIONS**

- Engineering contracts (« Contrats de l'ingénierie ») (Encyclopaedia « Techniques de l'ingénieur », AG 3250, 3251, 3254 of January 2005 and 3255, 3256, 3257, 3259 of July 2005 instead of AG 3340, 3341 et 3342 of October 2003)
- Large retail stores contracts: distinction criteria between franchising and affiliation (« Les contrats de la grande distribution : Critères de distinction entre franchise et affiliation ») (R.J.D.A. 7/93, pp. 514-523)
- Trade marks, trade names and goodwill (« Marque, enseigne et survaleur ») (Revue de droit comptable 1991-2, pp. 37-76)